Theodora Quillfeather

FP&A Analyst
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SUMMARY

FP&A analyst with 4 years in corporate finance at a $160M-revenue B2B software company. Owns the monthly revenue and headcount forecast, partners with 4 department heads on a $48M operating budget, and rebuilt the forecast model so it lands within 2% of actual revenue. Strong in Excel, Adaptive Planning, SQL and turning variance reports into plain-language next steps.

EXPERIENCE

FP&A Analyst — Bitterroot Ledger Software

Missoula, MT · Jan 2023 – Present

- Own the monthly revenue and headcount forecast for a $160M business, bringing forecast error from 6% to under 2% across 8 straight quarters.
- Partner with 4 department heads on a $48M operating budget, running monthly budget-versus-actual reviews with each of them.
- Built a driver-based hiring model in Adaptive Planning that linked 140 open roles to start dates and salary bands, used by the CFO to delay 18 hires in a slow quarter.
- Wrote the monthly variance pack for the leadership team, cutting it from 34 slides to 12 with 1 page of commentary per department.
- Automated the actuals load from NetSuite with SQL and Power Query, cutting close-to-report time from 6 working days to 3.

Financial Analyst — Garnet Range Outfitters

Helena, MT · Jul 2021 – Dec 2022

- Built store-level profit reports for 22 retail locations, which led management to close 2 stores losing a combined $410K a year.
- Tracked $3.5M in capital projects against budget and flagged a $260K overrun on a warehouse fit-out 2 months early.
- Prepared the 12-month cash forecast reviewed weekly by the controller during a seasonal inventory build.

SKILLS

Planning tools: Adaptive Planning, NetSuite, Excel (INDEX/MATCH, data tables, scenario models), Power Query

Analysis: Driver-based forecasting, variance analysis, unit economics, scenario and sensitivity analysis

Data and reporting: SQL, Power BI, Google Sheets, board deck preparation

Business partnering: Budget reviews with department heads, headcount planning, investment cases

CERTIFICATIONS

Financial Modeling and Valuation Analyst (FMVA), 2022

EDUCATION

B.S. Finance, University of Montana, 2021

Fictional example by FindAJobAI: the person, employers and numbers are invented.