Nathaniel Cho

Investment Banking Analyst

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SUMMARY

Investment banking analyst with 2 years in middle-market M&A, building LBO, DCF and comparable company models for deals between $40M and $300M. Built the model and pitch book that supported a $165M sell-side transaction and maintained comps for a 40-company healthcare coverage list. Comfortable owning a workstream under tight deadlines.

EXPERIENCE

Investment Banking Analyst — Harlow Grove Partners

New York, NY · Jul 2023 – Present

- Built and maintained a 3-statement LBO model for a $165M sell-side mandate in industrial distribution, running 8 leverage and exit scenarios for the final committee memo.
- Ran comparable company and precedent transaction analyses across 40 healthcare names, flagging a 1.5x EV/EBITDA gap that reframed the client's ask price.
- Drafted 6 pitch books and management presentations, coordinating with 3 associates to turn around first drafts within 24 hours of a request.
- Built a DCF with sensitivity tables on WACC and terminal growth for a $90M carve-out, presented directly to the client's CFO.

Summer Analyst, Investment Banking — Beacon & Ashworth Securities

New York, NY · Jun 2022 – Aug 2022

- Supported a 5-person deal team on a $220M buy-side mandate, building the acquisition financing model and debt schedule.
- Compiled a 25-company comparable set for a consumer products pitch, sourcing data from CapIQ and company filings.
- Proofed and formatted 4 confidential information memoranda, catching 11 figure mismatches before distribution.

SKILLS

Modeling: LBO, DCF, merger (accretion/dilution), 3-statement operating models, sensitivity and scenario analysis

Tools: Excel (advanced), CapIQ, PitchBook, Bloomberg Terminal, PowerPoint

Deal work: Comparable company and precedent transaction analysis, pitch books, management presentations, data rooms

Sectors: Industrials, healthcare, consumer products

CERTIFICATIONS

Series 79 (FINRA)

Series 63 (FINRA)

EDUCATION

B.A. Economics, Georgetown University, 2023

Fictional example by FindAJobAI: the person, employers and numbers are invented.