Thessaly Brandvold-Okafor

Procurement Manager

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SUMMARY

Procurement manager with 10 years in healthcare and software, owning $140M in indirect spend across IT, facilities and professional services. Lifted spend under contract from 58% to 86%, delivered $6.8M in finance-validated savings over 3 years and cut sourcing cycle time from 11 weeks to 6. Comfortable with Coupa, Ariba and plain-English contract negotiation.

EXPERIENCE

Procurement Manager — Sagebrush Regional Health

Cheyenne, WY · Mar 2021 – Present

- Own $140M in indirect spend across 6 categories, leading 4 category specialists and 2 contract analysts.
- Raised spend under contract from 58% to 86% in 30 months by running 44 sourcing events on Coupa.
- Delivered $6.8M in savings over 3 years, each figure validated by finance against a documented baseline.
- Cut average sourcing cycle time from 11 weeks to 6 with standard RFP templates and a 3-stage approval path.
- Built a third-party risk review covering 210 suppliers, flagging 17 for data-security remediation.

Senior Category Manager, IT — Larkhollow Software

Denver, CO · Jan 2017 – Feb 2021

- Managed $38M in software, cloud and telecom spend for a company of 1,900 employees.
- Renegotiated 9 SaaS renewals ahead of term, saving $2.1M and removing 1,400 unused licenses.
- Moved 3 cloud contracts to committed-use pricing, cutting unit costs by 22%.

Procurement Analyst — Frontier Range Utilities

Fort Collins, CO · Jun 2014 – Dec 2016

- Built monthly spend cubes for $95M across 1,100 vendors, used to pick the first 5 sourcing waves.
- Supported 25 RFPs a year, scoring bids and drafting award memos for the procurement lead.

SKILLS

Procurement: Category strategy, RFx design, contract negotiation, savings validation, purchasing policy

Systems: Coupa, SAP Ariba, Oracle Procurement Cloud, Excel, Tableau

Risk and contracts: Third-party risk reviews, SLAs, liability and data-protection clauses, renewal tracking

Leadership: Category team management, stakeholder councils, budget holder training

CERTIFICATIONS

CIPS Level 4 Diploma in Procurement and Supply, 2019

EDUCATION

B.S. Business Administration, University of Wyoming, 2014

Fictional example by FindAJobAI: the person, employers and numbers are invented.