Gideon Halvorsen-Achebe

Purchasing Manager

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SUMMARY

Purchasing manager with 9 years in industrial manufacturing and packaging, leading a team of 5 buyers and managing $85M in annual direct spend in SAP. Delivered $4.2M in savings over 3 years, raised supplier on-time delivery from 81% to 95% and cut raw material inventory by 18%. Known for firm negotiation and long supplier relationships.

EXPERIENCE

Purchasing Manager — Cuyahoga Industrial Components

Parma, OH · Apr 2022 – Present

- Lead 5 buyers managing $85M in annual direct spend across steel, castings, electronics and packaging.
- Delivered $4.2M in savings over 3 years through competitive bids, volume agreements and 2 supplier consolidations.
- Raised supplier on-time delivery from 81% to 95% with monthly scorecards and quarterly reviews for the top 30 suppliers.
- Cut raw material inventory by 18%, or $3.1M, by moving 12 high-volume parts to supplier-managed stock.

Senior Buyer — Great Lakes Food Packaging

Akron, OH · Jun 2017 – Mar 2022

- Managed $30M in resin and film purchases, negotiating index-based pricing that saved $1.1M during a price spike.
- Qualified 4 new suppliers to reduce single-source risk on 60% of critical materials.
- Built SAP purchase order templates that cut order entry time by 35% for a team of 4.

Buyer — Buckeye Valve & Fitting

Canton, OH · Aug 2015 – May 2017

- Placed 2,500 purchase orders a year for machined parts with 98% accuracy.
- Resolved 120 supplier quality issues with engineering, cutting rejected lots by 30%.

SKILLS

Purchasing: Strategic sourcing, RFQs and RFPs, contract negotiation, supplier scorecards

Systems: SAP MM, Oracle, Excel (advanced), Power BI, Coupa

Supply: Inventory planning, supplier-managed inventory, risk mitigation, total cost of ownership

Leadership: Buyer team management, cross-functional planning, budget ownership

CERTIFICATIONS

Certified Professional in Supply Management (CPSM), ISM, 2020

EDUCATION

B.S. Supply Chain Management, The Ohio State University, 2015

Fictional example by FindAJobAI: the person, employers and numbers are invented.