Jordan Ellis

Senior Technical Recruiter

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SUMMARY

Technical recruiter with 6 years of agency and in-house experience hiring software engineers, engineering managers and IT professionals. Made 40 hires in 2025 at an average of 41 days to fill, sourced 60% of them directly, and raised offer acceptance from 74% to 89%. Expert in Greenhouse and LinkedIn Recruiter.

EXPERIENCE

Senior Technical Recruiter — Fogline Robotics

San Francisco, CA · Feb 2023 – Present

- Hired 34 engineers and 6 engineering managers in 2025 through full-cycle recruiting, averaging 41 days to fill against a 55-day goal.
- Sourced 60% of hires through LinkedIn Recruiter, Boolean search and referrals, cutting agency spend by $280K a year.
- Partnered with 12 hiring managers on structured interviews and scorecards, raising offer acceptance from 74% to 89%.
- Ran the pipeline for 25 open roles in Greenhouse and reported weekly funnel metrics to the VP of Engineering.

Recruiter — Presidio Talent Partners

Oakland, CA · Jun 2019 – Jan 2023

- Placed candidates in 150 contract and permanent IT roles for 20 client companies, with 90% completing their first 6 months.
- Built a candidate community of 4,000 software and data professionals through meetups and a monthly newsletter.
- Screened about 40 candidates a week by phone and video, presenting shortlists within 5 days of a new role.

SKILLS

Recruiting: Full-cycle recruiting, sourcing (Boolean, X-ray), structured interviewing, offer negotiation, employer branding

Tools: Greenhouse, Lever, Ashby, Workday, LinkedIn Recruiter, Gem

Data: Recruiting metrics, funnel reporting, hiring plans

CERTIFICATIONS

AIRS Certified Internet Recruiter (CIR), 2021

EDUCATION

B.A. Sociology, San Francisco State University, 2019

Fictional example by FindAJobAI: the person, employers and numbers are invented.