Isolde Varga-Pennington

Retail Supervisor

Warwick, RI · isolde.vargapennington@example.com · (401) 555-0141 · LinkedIn

SUMMARY

Retail supervisor with 7 years in apparel and home goods, leading shifts of up to 14 associates in a store selling about $6.2 million a year. Lifted weekend conversion by about 4 points, keeps register variance under $5 per shift and helped cut shrink from 2.1% to 1.4% of sales.

EXPERIENCE

Retail Supervisor — Conimicut Point Apparel Co.

Warwick, RI · Mar 2021 – Present

- Lead opening and closing shifts of 8 to 14 associates in a 22,000-square-foot store with about $6.2 million in yearly sales.
- Raised weekend conversion from about 21% to 25% by moving 2 associates from stockroom tasks to fitting room and floor greeting at peak hours.
- Keep register variance under $5 per shift across 6 tills and about $9,000 in daily cash and card tenders.
- Helped cut shrink from 2.1% to 1.4% of sales in 2 inventory cycles with bag checks, fitting room counts and daily high-risk audits.

Key Holder — Pontiac Mills Home Goods

Warwick, RI · Jun 2018 – Feb 2021

- Opened and closed the store 4 days a week, including alarm, safe counts and bank deposits.
- Trained 11 new associates on the register, returns policy and loyalty sign-ups in 2 years.
- Set up 3 seasonal floor resets a year with 2 associates, each finished before the store opened.

SKILLS

Shift leadership: Zone and break plans, opening and closing, delegation, daily huddles, coaching on the floor

Sales and service: Conversion, units per transaction, loyalty sign-ups, complaint handling, returns and exchanges

Cash and stock: Till counts, safe audits, bank deposits, shrink prevention, cycle counts, receiving

Systems: Point of sale, scheduling apps, handheld inventory scanners, planograms, labor reports

EDUCATION

Associate degree in business administration, Pawcatuck Valley Community College, 2018

Retail loss prevention basics course, 2022

Fictional example by FindAJobAI: the person, employers and numbers are invented.