Severine Ashcombe

Sommelier

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SUMMARY

Sommelier with 6 years in fine dining and a Certified Sommelier credential from the Court of Master Sommeliers. Runs a 420-label list and a $190K cellar for a 90-seat tasting-menu restaurant, raised wine sales per cover from $41 to $58, and holds wine cost at 31% while training 12 servers to sell by the glass.

EXPERIENCE

Sommelier — Gallatin Hearth

Bozeman, MT · Aug 2022 – Present

- Built and manage a 420-label list with 24 wines by the glass for a 90-seat tasting-menu restaurant serving about 1,100 covers a week.
- Raised wine sales per cover from $41 to $58 in 18 months by adding a 5-glass pairing and a half-bottle page.
- Hold wine cost at 31% across $1.2M in annual wine sales through weekly counts and pricing reviews with the general manager.
- Run a $190K cellar of about 3,800 bottles, cutting unexplained shrink from 2.4% to 0.6% with a sign-out log and monthly blind counts.
- Train 12 servers on the by-the-glass list each season, with 9 passing an internal tasting test within 6 weeks.
- Host 6 winemaker dinners a year, each selling out 60 seats and adding about $9K in event revenue.

Assistant Sommelier — Lone Peak Chophouse

Big Sky, MT · Nov 2019 – Jul 2022

- Worked the floor 5 nights a week in a 140-seat steakhouse, selling an average of 38 bottles a night in peak ski season.
- Received and checked 25 to 40 cases a week against invoices and moved them into a 2-room cellar by region.
- Rebuilt the coravin pour program for 8 premium wines, cutting opened-bottle waste by about $600 a month.

SKILLS

Wine knowledge: Old and New World regions, vintages, blind tasting, food and wine pairing, sake and spirits basics

List and cellar: List building, pricing and cost control, BinWise inventory, cellar organization, supplier buying

Service: Decanting, Coravin service, table-side recommendations, private events, VIP guests

Team: Server wine training, pre-shift tastings, menu notes for the kitchen and floor

CERTIFICATIONS

Certified Sommelier, Court of Master Sommeliers, 2021

WSET Level 3 Award in Wines, 2019

EDUCATION

B.A. Hospitality Management, Montana State University, 2018

Fictional example by FindAJobAI: the person, employers and numbers are invented.