Marisol Quintrell

Store Manager

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SUMMARY

Store manager with 5 years running mid-size retail locations, most recently a $4.2M home goods store with 28 employees. Cut shrink from 1.8% to 0.9% of sales in 18 months and lifted year-over-year comp sales by 11% through staffing and merchandising changes. Known for low turnover and audits that pass clean the first time.

EXPERIENCE

Store Manager — Hearthstone Home & Garden

Tulsa, OK · Mar 2022 – Present

- Run a $4.2M store with 28 employees, owning staffing, inventory, loss prevention and the P&L.
- Cut inventory shrink from 1.8% to 0.9% of sales over 18 months by retraining receiving staff and tightening cycle counts.
- Lifted comp sales 11% year over year by reworking the seasonal endcap schedule and retraining 12 associates on upselling.
- Reduced staff turnover from 65% to 38% annually by rebuilding the onboarding program and adding a 90-day check-in.
- Passed 6 consecutive corporate operations audits with no major findings, up from 2 of the prior 4 under the last manager.

Assistant Store Manager — Meadowcroft Grocers

Tulsa, OK · Jun 2020 – Feb 2022

- Managed scheduling and daily operations for a team of 35 across 3 shifts in a $6M-revenue grocery store.
- Cut weekly overtime hours from 80 to 30 by rebuilding the shift schedule around actual customer traffic patterns.
- Led the receiving and stocking team through 4 major promotional resets a year with no missed launch dates.

SKILLS

Operations: P&L management, inventory control, loss prevention, scheduling, vendor relations

People: Hiring, onboarding, performance reviews, conflict resolution, team training

Systems: POS systems, workforce management software, Excel, inventory management systems

Compliance: OSHA basics, cash handling procedures, corporate audit standards

EDUCATION

A.A. Business Administration, Tulsa Community College, 2019

Fictional example by FindAJobAI: the person, employers and numbers are invented.